

To: A.Y. McDonald Water Works Customers

From: Charles "Chip" Piekenbrock

Date: February 12, 2025

RE: Water Works Price Increase Effective March 11, 2025

A.Y. McDonald Mfg. Co. will be implementing a price increase effective March 11, 2025, on all Water Works products. These products will increase 5% which will be implemented through a list price adjustment. This price increase does not affect any other A.Y. McDonald Mfg. Co. product lines.

Full Freight Allowance (FFA) requirements will also be changed to cover cost increases in this segment. Effective March 11, 2025, the FFA requirement will increase from \$7,000 net to \$7,500 net.

All orders received on or after 12:00 PM CST, March 11, 2025, will be subject to the price increase. Existing fixed price contracts will be honored through the expiration date of that quotation.

Our digital catalog, as well as excel and PDF files of the new pricing will be available on our website prior to the effective date. You may check your item net pricing after the effective date via our customer portal at aymcdonald.com. Should you need assistance with pricing or logging into our customer portal, please contact our Customer Service Department by calling 1-800-292-2737 or e-mail sales@aymcdonald.com.

We realize the amount of work that it takes on your part to implement price changes. The A.Y. McDonald Family appreciates your understanding and thanks you for your support of our 169-year-old business. Please contact your Territory Manager or me directly with any questions you may have.

Sincerely,

Charles "Chip" Piekenbrock

Vice President of Sales